

# SHOW FACTS

## New England Boat Show Boston Convention & Exhibition Center February 15-19, 2023

DISCOVER  
BOATING™

NEW ENGLAND  
BOAT SHOW®

**PROGRESSIVE®**

New England Boat Show, Boston Convention Center, February 15-19, 2023

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### BOOTH EQUIPMENT

Each 10'x10' booth space includes one 8' high back drape, two 3' high side drapes, and one 7"x44" booth ID sign. Drapery colors are silver and white.

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### EXHIBIT HALL CARPET

The Exhibit Hall is not carpeted. Aisles will be carpeted in Tuxedo.

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### DISCOUNT PRICES

In order to receive the discounted rates listed in this manual, we must receive your order by:  
**Friday, January 13, 2023. Order online (see page 2) and save the 8% Administrative Fee.**

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### SHOW SCHEDULE

#### Exhibitor Move-In:

Sunday, February 12, 2023 from 8:00am-5:00pm  
Monday, February 13, 2023 from 8:00am-5:00pm  
Tuesday, February 14, 2023 from 8:00am-5:00pm

#### Show Hours:

Wednesday, February 15, 2023 from 12:00pm-8:00pm  
Thursday, February 16, 2023 from 12:00pm-8:00pm  
Friday, February 17, 2023 from 12:00pm-8:00pm  
Saturday, February 18, 2023 from 10:00am-8:00pm  
Sunday, February 19, 2023 from 10:00am-6:00pm

#### Exhibitor Move-Out:

Sunday, February 19, 2023 from 7:00pm-10:00pm  
Monday, February 20, 2023 from 8:00am-5:00pm  
Tuesday, February 21, 2023 from 8:00am-5:00pm

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**UNION JURISDICTION See page 22 for more information**

DES-DEMERS EXPOSITION SERVICES, INC. - 151a Park Ave – East Hartford, CT 06108  
860.882.0003 – Fax 860.579.3976 – Email [info@demersexpo.com](mailto:info@demersexpo.com)  
[www.demersexpo.com](http://www.demersexpo.com)



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# ONLINE ORDERING

## Exhibitor Orders Must Be Completed with our PCI-Compliant Online Ordering System!

Simply request an online login by emailing [info@demersexpo.com](mailto:info@demersexpo.com)  
(please specify show name and date). We will then create an  
online login and notify you of this via email.

All products and services offered in this Exhibitor Services Kit  
are available on our online storefront.

Using our online storefront saves you an 8% administrative fee!  
Orders placed via email or fax will be assessed this fee.

**The Last Day to Receive discount pricing is: Friday, January 13, 2023.  
Floor prices apply after that date.  
The Storefront will close on Friday, February 3, 2023.  
No Online Orders after that date.**



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# CREDIT CARD AUTHORIZATION

To have orders charged to a credit card account, please complete the information requested below and return this form with your order(s). Credit Card orders are subject to credit approval. Event site balances or charges for outstanding labor or miscellaneous items not previously paid will be charged to your credit card account.

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CREDIT CARD:        VISA        MasterCard        AMEX  
ACCOUNT NUMBER: \_\_\_\_\_  
EXPIRATION DATE: \_\_\_\_\_  
SECURITY CODE (Visa/ Master Card 3 digit # on back, Amex 4 digit # on front): \_\_\_\_\_  
CARDHOLDER'S NAME: \_\_\_\_\_  
CARDHOLDER'S SIGNATURE: \_\_\_\_\_ DATE : \_\_\_\_\_

## ADDRESS BELOW MUST MATCH CARDHOLDER'S BILLING ADDRESS

Company Name: \_\_\_\_\_ Booth #: \_\_\_\_\_  
Card Billing Address: \_\_\_\_\_ Authorized by: \_\_\_\_\_  
City/State/Zip: \_\_\_\_\_ Signature: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Date: \_\_\_\_\_  
Email Address: \_\_\_\_\_

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### CREDIT AND PAYMENT POLICY

The Credit Card Authorization section above must be completed and accompany all credit card orders.

Please notify your company representative of the following:

- All orders must be paid in full and/or credit card authorization (above) be on file with your order(s) before services are rendered.
- There will be no invoicing. Purchase Orders are not a form of payment.
- Payment for orders mailed to Demers in advance can be made by company check, money order or credit card.
- Event site orders can be paid by cash or charged to a credit card.
- International exhibitors must prepay all services in U.S. Currency.
- Items ordered, delivered to booth, then cancelled, will not be refunded.
- Other refund requests will not be considered unless exhibitor makes request of Demers prior to the close of the event.
- Exhibitor is responsible for the cost of repair or replacement if equipment is lost, damaged or stolen while being rented.
- Payment must be received by **Friday, January 13, 2023** for discount pricing to apply.
- Orders received without payment will be assessed a late fee.

By submitting this credit card authorization, you knowingly authorize Demers to charge your credit card for any service rendered under the terms and conditions stated in this Exhibitor Kit. You also knowingly authorize your show-site representative to sign for charges on your behalf.

**PAYMENT MUST BE INCLUDED WITH ALL ORDERS**

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# UNION JURISDICTIONS

**UNION JURISDICTIONS ARE IN EFFECT AT THE BOSTON CONVENTION CENTER  
PLEASE READ THE FOLLOWING SUMMARY OF WHEN LABOR RULES APPLY  
THESE RULES MAY IMPACT YOU AS A VENDOR:**

**(1) If You Require Mechanized Equipment To Move Your Items:**

Work rules require that the official material handling contractor off-load all equipment and display material from commercial carriers/common carriers or van lines. The use of fork trucks, pallet jacks and lift gates are permitted only by personnel of the official material handling contractor. Exhibitors are allowed to perform their own material handling, provided they meet all of the following criteria:

Personnel performing the work must be bonafide, full-time company employees of the exhibiting company.

They must be off-loading from a company owned truck or rental vehicle, or from a car, van or truck owned by personnel of the exhibiting company. **All trucks, including co-owned or rental vehicles, over 24' in length will be off-loaded or loaded by the official material handling contractor.**

They may use only hand-operated equipment, which they have provided; two wheeled hand trucks and four-wheeled flat trucks are permitted. The use of fork trucks, pallet jacks, lift gates or any other mechanical equipment is not permitted by anyone other than the official drayage contractor.

**(2) If You Require Assistance To Set Your Booth:**

You may have your full time employees perform the work to set your booth. The employees used **MUST BE FULL TIME EMPLOYEES** of the Exhibiting Company. Employment ID to verify full time employment must be produced if requested. Assistance needed in addition to your full time employees must be ordered through Demers Exposition Services.

**Notice to Exhibitors Regarding use of Exhibitor Appointed Contractors:**

Exhibitor Appointed Contractors (EAC) may supervise the work performed, but employees of the EAC may not perform the actual work to set the booth.

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