MATERIAL HANDLING ORDER FORM

CRATED: Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.
SPECIAL HANDLING: Material delivered by a carrier in such a manner that it requires additional handling, such as ground unloading, stacked or constricted space unloading, designated piece unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad only shipments, no documentation and shipments that require additional time, equipment or labor to unload. **Federal Express, UPS & DHL** are included in this category due to their delivery procedures.
UNCRATED: Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting points.
CARPET AND/OR PAD ONLY: Shipments that consist of loose carpet and/or padding only require additional labor and equipment to unload.
TRUCKS: All trucks, including co-owned or rental vehicles, with cargo area of 24' or larger in length will be off-loaded or loaded by the official material handling contractor.

STRAIGHT TIME: 8:00 A.M. to 4:30 P.M. Monday through Friday
OVERTIME: 4:30 P.M. to 8:00 A.M. Monday through Friday, all day Saturday, Sunday, and Holidays
Note: Some inbound and outbound material handling services will have overtime charges applied.

Union Holidays: New Year's Day, Martin Luther King Day, President's Day, Good Friday, Patriot's Day, Memorial Day, Independence Day, Labor Day, Columbus Day, Veteran's Day, Thanksgiving Day, Christmas Day

RATE CLASSIFICATIONS:	PRICE PER CWT	MINIMUM
Warehouse Shipment (200 lb. minimum)		
Crated or Skidded Shipment	$185.00	$370.00
Special Handling Shipment	$230.00	$460.00
Carpet and/or Pad Only Shipment	$248.00	$496.00

For every 100 square feet of booth space an exhibitor purchases they will receive 200 lbs. of direct to show site material handling at no charge. Weights above the 200lbs per 100 square feet of booth space will be charged at below rates.

Show Site Shipment (200 lb. minimum)		
Crated or Skidded Shipment	$172.00	$344.00
Special Handling Shipment	$215.00	$430.00
Uncrated or Pad Wrapped Shipment	$252.00	$504.00
Carpet and/or Pad Only Shipment	$252.00	$504.00

Small Package - Maximum weight is 30 lbs per shipment
Per Shipment $ 57.00
*A small package shipment is a shipment totaling any number of pieces with a combined weight not to exceed 30 lbs that is received on the same day, from the same shipper and delivered by the same carrier.

ADDITIONAL SURCHARGES:

Shipment Delivered after Deadline Date (in addition to above rates)		
Warehouse Shipment after January 25, 2027	$ 46.00	$ 92.00
Show Site Shipment after Show Opening	$ 46.00	$ 92.00

All rates quoted above are straight time rates. All freight received at the warehouse that must be moved into or out of the booth before 8:00 am or after 4:30 pm on weekdays will be charged overtime rates. Show site overtime hours are before 8:00 am and after 4:30pm on weekdays. Any time on Saturday, Sunday or holidays will be charged overtime each way in addition to the above rates.

Overtime Charge - Warehouse (in addition to above rates)		
Crated or Skidded Shipment	$ 92.50	$185.00
Special Handling Shipment	$ 115.00	$230.00
Carpet and/or Pad Only Shipment	$ 124.00	$248.00
Overtime Charge - Show Site (in addition to above rates)		
Crated or Skidded Shipment	$ 86.00	$172.00
Special Handling Shipment	$ 107.50	$215.00
Uncrated or Pad Wrapped Shipment	$ 126.00	$252.00
Carpet and/or Pad Only Shipment	$ 126.00	$252.00
Off-target Charge (in addition to above rates)	25% additional	
Non-Payment	$25.00	$100.00

PLEASE COMPLETE THE FOLLOWING:

	CARRIER	*# PIECES*	*SHIPMENT WEIGHT* ROUND UP TO NEAREST 100 lbs		*CWT* Minimum Charge 2 CWT	*RATE per CWT*	*SUB TOTAL CHARGES*	*APPLICABLE OVERTIME CHARGES*	*ESTIMATED CHARGES*
SHIPMENT 1			lbs.	÷ 100 =		x			
SHIPMENT 2			lbs.	÷ 100 =		x			
SHIPMENT 3			lbs.	÷ 100 =		x			
				LATE SHIPMENT(s) to DES Warehouse		$25.00 per cwt		$100.00 Minimum Charge	$
								6.25% Service Fee	$
				Order Online and Save the 8% Administrative Fee				**8.00% Admin Fee**	$
								TOTAL ESTIMATED CHARGES	$

See Next Page For Additional Information

Company Name:	Booth# (if known):
Address:	Phone:
City/State/Zip:	Date:
Authorized by:	Signature:
E-mail:	

DES-DEMERS EXPOSITION SERVICES, INC. - 151a Park Ave – East Hartford, CT 06108
860.882.0003 – Fax 860.579.3976 – Email info@demersexpo.com
www.demersexpo.com

Demers Events & Expo Services

IN/OUTBOUND SHIPMENTS

Inbound Shipments:
Materials can be shipped in advance to the Demers Warehouse or directly to the Venue. Exhibitor is responsible for making prepaid inbound and outbound shipping arrangements. Collect shipments or shipments billed to Demers will not be accepted. All shipments must be consigned to Demers and all material handling services must be prepaid. Demers Material Handling Services include receiving shipments, providing delivery to booth, storage of empty packing materials, and return of outbound shipments to the loading dock.
Please use enclosed labels on all pieces

ADVANCE SHIPPING ADDRESS

TO: **Name of Exhibitor & Booth Number**
FOR: **New England Boat Show**
c/o Demers Exposition Services, Inc.
151A Park Avenue
East Hartford, CT 06108

Demers Warehouse will receive shipments and provide up to 30 days storage prior to the event. Loose materials will not be received at Demers Warehouse. Shipments may be received weekdays (excluding holidays) between 8:30am – 3:30pm.
Deadline to receive advance shipment without late fee: **Monday, January 25, 2027.** *After this date, a 25% off-target fee applies.*

DIRECT SHIPPING ADDRESS – TO EVENT SITE
TO: **Name of Exhibitor & Booth Number**
FOR: **New England Boat Show**
c/o Demers Exposition Services, Inc.
MCEC
1 Cypher St
Boston, MA 02210

Demers will receive shipments at the event site on **February 6-9, 2027 only.** Arrival at any time other than on **February 6-9, 2027** will be assessed a Off-target fee of 25% of the total drayage charges. Shipments may be refused or redirected by the facility if received on any dates other than listed.

Double Stacked Freight: All trucks and trailers must be floor loaded. Trucks & trailers must be loaded in a manner that a single forklift can remove freight without the assistance of j-bars or similar equipment to remove crates. Truck & trailers that are loaded as mentioned will receive a 25% surcharge on drayage costs.

Non-Payment: Shipments received without a completed Material Handling form and full payment will be assessed a late payment fee of $25.00 per cwt, ($100.00 minimum applies).

Insurance Liability: By shipping to above addresses, exhibitor agrees to terms and conditions of the attached LIABILITY AND INSURANCE BULLETIN on page 18.

Outbound Shipments:
- Exhibitors who have freight going outbound after the event must complete a Demers Bill of Lading at the Demers Service Desk at the event site.
- Exhibitor is responsible for making prepaid outbound shipping arrangements.
- Exhibitors may arrange with the designated show carrier (ABF Freight) or with their own carrier to pick-up their shipment(s) at the close of the event.
- Regardless of carrier, exhibitors must have used Demers services for inbound material handling. If not, material handling fees will apply.
- Carriers must check in within the first hour of dismantle. If your carrier does not arrive for pick-up, your items will be forced out from the event site with the house carrier at the Exhibitor's expense to the last known address from the inbound bill of lading.
- Shipments returned to the DES Warehouse for Outbound Shipping will be assessed Outbound Handling Fees of $50.00 per CWT ($100.00 minimum applies) if drayage has been paid on the inbound.
- **Shipments returned to the DES Warehouse may be picked up beginning** **Friday, February 19, 2027** (Warehouse hours are M-F, 8:30 am - 3:30 pm, excluding Holidays).
- Items left on the show floor at the end of dismantle without a Demers Bill of Lading will be assessed a minimum 1 hour labor charge in addition to outbound handling fees (actual charges to be determined).
- RETURN OF EMPTY CRATES MAY TAKE UP TO 1 HOUR OR MORE AFTER THE CLOSE OF THE SHOW.

SHIPPING LABELS ADVANCE

Copy and use this label for Advanced Shipment to warehouse on or before **Monday, January 25, 2027.**

R U S H !

D E S F R E I G H T

TO: _____

EXHIBITING COMPANY *Please write exhibiting company's name in this box*

New England Boat Show

_____

BOOTH NUMBER(s) *Please write Booth # in this box if you know it at time of shipment*

c/o Demers Exposition Services, Inc.
151A Park Avenue
East Hartford, CT 06108

Carrier _____

Number _____ of _____ pieces

NEW ENGLAND BOAT

MCEC

New England Boat Show, MCEC, February 10-14, 2027

SHIPPING LABELS DIRECT

Copy and use this label for Direct Shipment to SHOWSITE between **February 6-9, 2027.**

RUSH!

DES FREIGHT

TO: _____

EXHIBITING COMPANY *Please write exhibiting company's name in this box*

New England Boat Show

_____

BOOTH NUMBER(s) *Please write Booth # in this box if you know it at time of shipment*

c/o Demers Exposition Services, Inc.
MCEC
1 Cypher St
Boston, MA 02210

Carrier _____

Number _____ of _____ pieces

NEW ENGLAND BOAT

MCEC

New England Boat Show, MCEC, February 10-14, 2027

MATERIAL HANDLING INSURANCE LIABILITY TERMS AND CONDITIONS

DEMERS EXPOSITION SERVICES, INC. shall not be responsible for damage to uncrated materials, improperly packed materials, or concealed damage.

DEMERS EXPOSITION SERVICES, INC. shall not be responsible for loss, theft or disappearance of exhibitor's material after same have been delivered to exhibitor's booth.

DEMERS EXPOSITION SERVICES, INC. shall not be responsible for loss, theft or disappearance of materials before they are picked up from exhibitor's booth for reloading after the event. Bills of lading covering outgoing shipments which are furnished to DEMERS EXPOSITION SERVICES, INC. by exhibitors will be checked at the time of our actual pick-up from exhibitor's booth and corrections made where discrepancies occur. The Exhibitor retains the right to remain with its designated freight at the exhibit location until the freight is picked up and physically loaded by Demers or its authorized agents at the conclusion of the event. Demers will guarantee the accuracy of the piece count as indicated on the Bill of Lading (BOL) only if the Exhibitor or its authorized representative is physically present to verify and confirm the count at the exact time of the Demers pickup. In the event the Exhibitor or its representative departs prior to the freight pickup, Demers shall proceed with the pickup and will make necessary, unilateral adjustments to the shipping documents, including the BOL, to reflect only the actual pieces found in the booth or staging area; the Exhibitor expressly understands and agrees that in such an instance, Demers shall take no responsibility for the initial piece count noted on the documents and the Exhibitor waives any claim related to piece count shortages.

DEMERS EXPOSITION SERVICES, INC. shall not be responsible for loss, damage or delay due to fire, acts of God, strikes, lockouts or work stoppages of any kind, or to any causes beyond its control.

DEMERS EXPOSITION SERVICES, INC.'s liability shall be limited to physical loss or damage to the specific article which is lost or damaged, and in any event, DEMERS EXPOSITION SERVICES, INC.'s liability shall be limited to $0.30 per pound.

DEMERS EXPOSITION SERVICES, INC. shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs which may result from any loss or damage to an exhibitor's materials which may make it impossible to exhibit same.

The consignment or delivery of a shipment to DEMERS EXPOSITION SERVICES, INC. by an exhibitor, or by any other shipper on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipment) of the terms and conditions set forth in this bulletin.

By requesting or accepting assistance from Demers in the movement, handling, transportation, or storage of freight, materials, or goods of any kind ("Goods"), it is hereby acknowledged and agreed that Demers' total liability for loss, damage, theft, delay, or any other claim relating to such Goods shall be limited to the cost stated in the Material Handling Terms & Conditions, unless alternative arrangements have been mutually agreed upon in writing prior to the commencement of such services. The Exhibitor's acceptance of these Terms and Conditions shall be deemed effective immediately upon Demers' handling or movement of any Goods on behalf of the Exhibitor.

EXHIBITORS REQUIRING ADDITIONAL INSURANCE COVERAGE SHOULD ARRANGE TO PLACE SAME THROUGH THEIR AGENT OR BROKER.